



**MINUTES OF THE REGULAR SESSION
OF THE BOARD OF DIRECTORS MEETING
March 31, 2022**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held a regular meeting on March 31, 2022, hosted virtually with Teams. At 6:30 PM Christie Paulson conducted a virtual roll call. A quorum was present.

- | | |
|---|--|
| <input checked="" type="checkbox"/> Roy Carlson, President | <input type="checkbox"/> Vacant, District 1 Commissioner |
| <input checked="" type="checkbox"/> Robert Pennoyer, Executive Vice President | <input type="checkbox"/> Vacant, District 2, Commissioner |
| <input checked="" type="checkbox"/> Anthony Piscoli, Vice President-Youth | <input checked="" type="checkbox"/> Grant Nadell, District 3 Commissioner |
| <input checked="" type="checkbox"/> Nick Webster, Vice President-Adults | <input type="checkbox"/> Vacant, District 4 Commissioner |
| <input type="checkbox"/> Vacant, Treasurer | <input checked="" type="checkbox"/> Adam Wilson, District 5 Commissioner |
| <input type="checkbox"/> Dan Sobieski, Secretary | <input type="checkbox"/> Vacant, District 6, Commissioner |
| | <input checked="" type="checkbox"/> Christie Paulson, District 7, Commissioner |

Also invited for various parts of the meeting were the following personnel:

- ☒ Terry Fisher, Chief Executive Officer
- ☒ Steve Hoffman, Technical Director & Coaching Education Director
- ☒ Adrian Marquez - Cal South Staff Member
- ☒ Steve Marquez – Cal South Staff Member
- ☒ Anthony Morales – Cal South Staff Member
- ☒ Juan Guzman – State Referee Administrator
- ☐ Bernie Towers – Coast Soccer League
- ☐ Jen Adams – Willis Towers Watson
- ☒ Chuck Porter – Guest
- ☐ Jim Madrid – Guest
- ☒ James Stewart – Strategic Planner
- ☒ Blane Shepard – Cal South Staff Member
- ☐ Jon Grissom – Attorney

At 6:31 PM President, Roy Carlson, called the meeting to order.

Call to order 631 pm.

Roy opened with, "Lots of movement now" Now that US qualified. Exciting time.

Roy found no minutes to approve.

Terry and Chuck presented financial. Spoke about financial documents presented. We are ahead of projected income. Kern County Soccer Park is standing on its own w/\$64K. Built steel cage around copper fixtures. Grants are coming to be used to fix /repair lightning, field quality. Hired new manager. \$600 outstanding receivable monthly.

Formatting a new practice of invoicing. Cal South will present an additional learning presentation.

Audit on track, up to speed with requests. No risk expected at this time.

CEO report

New Logo roll out at Rec. Symposium scheduled for 4/30/2022. This will be at a low cost. Ric Logan assisted and found excellent resources. Now aligned with National Organization. About Logo-Bear forward moving, alert and strong, logos need to be trademarked. Need Lawyer to do this. Lots of work to get on tents, best material, etc.

Storeroom merchandise will be sold as much as possible or donated.

Renaming of League America for all Rec. Programs, may take some time to get used to.

Blane Shepard - Announced items to be covered for Recreational summit on April 30. Registration, train referee, etc. Everything will be recorded to be able to present at later times. There will be a Soccer Nation on July 31 at Dignity Field in Carson. Vendor booths, 7-8, 45 minutes sessions covering everything.

Terry Fisher

- We have hired Mr. Diogo Gama from Sporting to work with Hoffy.
- We want to be Technology leaders for Soccer.
- Never heard back from ITG.
- PPL, recruiting players to return appears to be rougher than planned. Comparing value to value. We have a few hundred teams.
- Soccer De Mayo in May at Bakersfield.
- Hired Juan Blanco to bring Latino teams to Cal South.
- We are now building trust.
- Robert mentioned how well Terry did with Pod Cast.

Roy mentioned the monthly referee meetings presented by Juan Guzman. He finds them interesting and exciting. Happy with mentoring. We need aggressive dealing when we encounter referee abuse/assault. No tolerance.

Terry gave updated referee count at 3306 registered referees. (900+ more awaiting final documentation).

Juan Guzman said he is listening to everything/everyone.

Committee reports

- NEC, Robert presented. Sunday, 4/3 is the end of the nomination period. Then we notify them and validate them. Working with Inspector of elections. Election ends on May 23, 2022, announce on May 24, 2022. To clear any questions, the current BOD is in place until this election is completed.
- Risk Management, by Christie. Had 2 hearings. Only one showed up with 2 more pending.
- PAD, Grant. Trending, only a few cases. Fewer cases in the last 6 months. Started working on streamline for PAD cases. Working with Juan and referees.
- Terry, Rules, and Regulations for Cal South. This has been revisited and condensed from 30+ to 14 pages. Steve Marquez, Adam, Christie and additional staff had input to complete this project. Should be ready to present in April

Roy asked about AGM. Terry said, will keep us advised of plan.

Adrian will be working from Texas for 30 days weeks starting 4/8/2022.

James Stewart, mentioned this was the best meeting we have ever had Since he joined.

Motion, go into closed session by Robert, 2nd by Christie.

Went into closed session at 7:37pm.

Motion to come out of closed session by Robert and 2nd by Tony. 8:22pm.
NO motions made to ratify.

Roy, very productive, lots of presentations, good things moving forward

Motion to adjourn, Grant, 2nd Robert

The meeting ended at 8:24 pm.