



**MINUTES OF THE REGULAR MEETING  
OF THE BOARD OF DIRECTORS  
July 21, 2018**

The Directors named in these minutes of the California State Soccer Association-South, constituting the Board of Directors of said California Corporation, held its regular meeting on July 21, 2018 at the Corporate Office in Fullerton, CA. President and Chairman of the Board, Cindy Quan, called the meeting to order at 9:03am. A quorum was present.

- |                                                                                             |                                                                                                            |
|---------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> <b>Cindy Quan, President</b>                            | <input checked="" type="checkbox"/> <b>Mark Flahan, District 1 Commissioner</b>                            |
| <input checked="" type="checkbox"/> <b>Roy Carlson, Exec. Vice President</b>                | <input checked="" type="checkbox"/> <b>Luca Pacelli, District 2, Commissioner</b>                          |
| <input checked="" type="checkbox"/> <b>Jerry Selby, VP-Youth (partial conference)</b>       | <input checked="" type="checkbox"/> <b>Grant Nadell, District 3 Commissioner (partial conference)</b>      |
| <input checked="" type="checkbox"/> <b>Chris Haitz, Vice President-Adults (conferenced)</b> | <input checked="" type="checkbox"/> <b>Humberto Jara, District 4 Commissioner</b>                          |
| <input checked="" type="checkbox"/> <b>Mike Green, Treasurer</b>                            | <input checked="" type="checkbox"/> <b>Louie de la Cruz, District 5 Commissioner</b>                       |
| <input type="checkbox"/> <b>Vacant, Secretary</b>                                           | <input checked="" type="checkbox"/> <b>Jack Larkin, District 6 Commissioner</b>                            |
| <input checked="" type="checkbox"/> <b>Johnnie Garza, Chief Executive Officer</b>           | <input checked="" type="checkbox"/> <b>Christie Paulson, District 7, Commissioner (partial conference)</b> |

Also present for various parts of the meeting:

**Adrian Marquez, Cal South ASG Manager**  
**Carlos Torres, Cal South CSG Manager**  
**Luis Salcedo, Cal South OSG Manager**  
**Steve Marquez, Cal South IT Manager**  
**Steve Hoffman, Cal South Director of Coaching Education & Pro+**

**Guests:**

**Rachid Elbekraoui, President 573 Southwest SC**  
**Wayne Carver, President 418 Nitemares SC**

**1. CALL TO ORDER at 9:03 a.m.**

**2. PUBLIC COMMENTS**

Rachid Elbekraoui provided feedback to the Board regarding the discipline of a coach in his club. He would like the Board to review the discipline procedures. He hoped his feedback would bring about positive change.

Cindy Quan asked Wayne Carver if he had any comments. Wayne did not have any comments.

**3. APPROVAL OF PREVIOUS MINUTES**

Efforts to retrieve several months of minutes from the former Secretary's laptop was discussed. Methods to reconstruct the minutes was discussed.

Motion #1 Roy Carlson moved to approve the Boards conference meeting minutes with no changes.  
Possible changes: None  
Louie de la Cruz seconded  
Abstained: Mike Green, Chris Haitz, Humberto Jara  
Motion Passed.

#### **4. FINANCIALS**

Mike Green referred the Board to SharePoint for the May Financial Statements. Mike asked the Board what their expectations are of him. The Board members provided their expectations and desired financial information. Mike took notes. There was a request for apparels sales analysis. Historic numbers did not tie in the financials.

#### **5. CEO REPORT**

The 2016 Tax Returns have been filed. The 2018-2019 Budget timeline has been set with an approval date of August 10, 2018. The BSG will be transitioning to a new accounting system during the next few months and will be recording transactions in two systems until the end of the fiscal year August 31, 2018.

Mike Green informed the Board that the operational budget is pretty well set. He asked the Board to prepare a list of initiatives to consider allocating financial resources toward them during the budget process. Analysis, projections, assumptions and trends were discussed.

Program metrics along with financial metrics were requested

Johnnie reported on the 2019 Presidents Cup being hosted by Cal South at Silver Lakes Sports Complex and the discussions with USYSA.

Johnnie reported that Mike Edwards (New Mexico) announced his candidacy for USASA President.

Johnnie reported on the Praesidium engagement. We will have a complete report and recommendations in several months.

Johnnie reported on the NBRI report. The report is on SharePoint. The next steps and survey results were discussed. NBRI will be submitting an executive briefing.

JUSA has nominated Sandy Castillo for MLS Works Community MVP.

The Presidents' Summit possible dates and venues was discussed. The Board also discussed future timing and format of the event.

The Board requested that the website have a Cal South Calendar of Events. Johnnie will have CSG create a Cal South Event Calendar.

Cal South has two President Cup champions.

Cal South will host 4 "C" courses. This is more than last year. Steve Hoffman shared some course stats. Further discussion surrounded Coaching Education demand and Cal South's ability to keep up with the demand. Coaching Instructors must be approved by USSF, Cal South has limited number of instructors. Coaching Education has potential to expand but would need additional resources to do so. It was suggested that International Game revenue maybe ear marked for this type of initiative.

The PDI Roster Matrix was discussed.

Motion #2 Luca Pacelli made the motion to adjust the maximum registration roster size to 22 Players for 2005 (14U) and 2004 (15U).  
Mark Flahan seconded.  
Motion Passed unanimously.

Playing up for U6 and U8 was discussed. Need to look back and review policies. The Play Up forms were sent to counsel for review.

Far West Regionals: Cal South provided subsidies to 38 participating teams. Twenty-five referees participated. Eleven teams were in the finals, nine were crowned champions and two were finalists.

Competition issues:

- Nevada team protested an I.E. Surf. team for match fixing. I.E. Surf appealed, it was upheld.
- Crescent Valley – misapplication of Rule 14. Protest applied
- Strikers FC informed Cal South staff that Santa Monica FC had two players that did not meet the NCS player eligibility rule. Santa Monica FC was disqualified by the Tournament staff.
- LA Galaxy South Bay B2004 team was disqualified by the Tournament staff for using an ineligible player.

Staff is reverifying transactions and registration history for all players listed on each of the thirteen teams going to Frisco Texas to ensure that every player is eligible.

There is a three-week window of review of the rules regarding club passing, next level of competition.

Team subsidy requirements and or grant money was discussed as well as what to do when teams break the rules. Further discussions to take place.

Steve Hoffman presented on the Digital Coaching Center (DCC).

Steve Marquez and Adrian Marquez provided updates to: Affinity 2.0 launch, U.S. Soccer International Transfer Clearance and Affinity system ITC fields and the National Data Center (NDC)

Motion #3 Mark Flahan made a motion to go into Executive Session at 1:28 p.m.  
Grant Nadell seconded.  
Motion passed unanimously.

Motion #4 Roy Carlson made a motion to exit Executive Session at 4:05 p.m.  
Christie Paulson seconded.  
Motion passed unanimously.

Motion #5 Roy Carlson made a motion to appoint Monica Jara Guerra to the position of secretary for the remainder of the term.  
Grant Nadell seconded.  
Abstained: Humberto Jara  
Motion passed.

The qualification of San Nicolas to participate in the National finals was discussed. Team qualified through Cal South. The cost for the team to go to the National finals in Milwaukee is \$20,000.

Motion #6 Chris Haitz made a motion to provide a \$7,500 grant to UPSL team San Nicolas to participate in the National Finals.  
Roy seconded.  
Motion passed unanimously.

Motion #7 Roy Carlson made a motion to adjourn at 4:33 p.m.  
Christie Paulson seconded.  
Motion passed unanimously.